

COUNCIL AGENDA: JUNE 17, 2014

SUBJECT: AUTHORIZATION TO PURCHASE TWO (2) REPLACEMENT CNG BUSES

SOURCE: Public Works Department - Transit

COMMENT: Porterville Transit has a total of 24 vehicles as of the end of FY 2013/2014, 4 of which are diesel powered transit buses purchased in 2003. Federal Transit Administration (FTA) guidelines set the useful life of a heavy-duty small transit vehicle at 10 years of age or 350,000 miles. Porterville Transit has a capital improvement program to replace aging buses as they approach the end of their useful service. These 4 diesel buses have been identified for replacement over the next four years.

Since December 2013, staff has evaluated 32-foot and 35-foot buses by three different manufacturers, Gillig LLC, El Dorado National, and New Flyer. The evaluation allowed operators and supervisors to drive the buses, maintenance technicians evaluated vehicle components and spare parts availability, and staff evaluated options, warranty and estimated delivery dates from each respective manufacturer.

The City has received two options to procure these replacement transit buses. First, on March 4, 2014, the CalACT-MBTA Vehicle Purchasing Cooperative assigned the City two (2) 32-foot CNG El Dorado National Easy Rider II buses from Creative Bus Sales using Contract #12-03. Second, on May 13, 2014, the City received authorization for the transfer of two (2) 35-foot Gillig CNG bus options from Erie Metropolitan Transit Authority (EMTA) under their competitive bid, #061812. The City did not find any available options to procure New Flyer buses.

Federal purchasing regulations allow transit properties to procure vehicles and equipment by "piggybacking" on another agency's purchase. Piggybacking is the post-award use of a contractual process that allows an agency that was not involved in the original competitive procurement to purchase the same supplies/equipment through that original process.

Staff has obtained the following quotes for each CNG Transit bus with the required specifications and equipment:

<u>Vendor</u>	<u>Amount</u>	<u>Delivery</u>
Creative Bus Sales	\$494,444.95 (each)	10 Months
Gillig LLC	\$498,969.80 (each)	18 Months
New Flyer	Not Available	N/A

Dir B8 Appropriated/Funded

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Item No. 2

Staff reviewed the quotes and found the lowest quote responsive to the specifications. The buses are listed in the approved capital improvement program and funding for the purchase of the two (2) replacement CNG buses is reimbursable, up to 80%, from the FTA Section 5311 and 5317 programs. The 20% local match will be from Local Transportation Funds (LTF).

RECOMMENDATION: That the City Council authorize the purchase of two (2) replacement CNG transit buses from Creative Bus Sales and authorize payment for said equipment upon satisfactory delivery.

ATTACHMENT: Vendor Quotes



Creative Bus Sales

CalACT / MBTA Buyer's Order Contract

Date:	February 5, 2014	Unit #(s):	
Customer Name:	City of Porterville		
Contact:	Richard Tree	Phone:	559-782-7448
Address:	291 North Main Street	Fax:	559-784-4569
City, State, Zip:	Porterville, Ca 93257	E-Mail:	-
F.I.N. #		Salesman:	Dan Williams
Sys 2K Entity #:			
Finance Source:	PO	Contact:	
Address:		Phone:	
City, State, Zip:		Fax:	
Description of Vehicle:	2 El Dorado National Easy Rider II Buses		
Engine Type:	5.9 CNG		
VIN #:		FOB Terms:	
Number of Passengers:	30	Wheelchair Positions:	2
Estimated Delivery Date:	November 30th, 2014	Payment Terms:	
		Unit Price	\$451,477.00
		Document Prep Fee	\$55.00
Possesion State: CA		Options	\$0.00
		Sub-Total	\$451,532.00
		ADA Amount	\$26,500.00
8.500% Porterville ST:CA CO:Tulare		Taxable Amount	\$451,477.00
Note: Sales tax is calculated based on the state in which customer takes possession of vehicle. Sales tax will be charged to customers taking possession in AZ, CA, FL, IN, NM, NV & TX.		Tax Total	\$36,127.72
California State Tire Fee of \$1.75 per tire applies to all new vehicle purchase or leases.		DMV Estimated Fees	\$0.00
		DMV Electronic Filing Fee	\$0.00
		California Tire Fee:	\$12.25
		Delivery Fee	\$0.00
		CalACT Fee	\$6,772.98
		Total Amount Per Unit	\$494,444.95
		Quantity	2
		Contract Total	\$988,889.90
		Customer Deposit	\$0.00
		Balance Due	\$988,889.90

Terms: The deposit if indicated above is due with this signed contract. The balance due indicated above is due before vehicle(s) will be released to the Customer. If the vehicle(s) is not accepted by the Customer, the vehicle will be available for sale to other customers. The vehicle(s) will not be titled to the Customer until the contract total indicated above plus any interest charges indicated herein are paid in full. There is no "cooling off" or other cancellation period for vehicle sales. Therefore, you cannot later cancel this contract without the agreement of the Dealership, or for legal cause.

Buyer's Signature:

Date: 2/5/2014

Creative Bus Sales:

Date: 2-5-2014

Accepted By:

Date: _____

Creative Bus Sales
13501 Benson Ave
Chino, CA 91710

Phone: 909.465.5528
Fax: 909.465.5529
www.CreativeBusSales.com



Post Office Box 3008
Hayward, CA 94540-3008
(510) 785-1500
FAX: (510) 785-6819

June 2, 2014

Richard I. Tree
Transit Manager
Porterville Transit
291 N. Main St.
Porterville, CA 93257

RE: REVISED PRICE QUOTE FOR (2) 35' LOW FLOOR CNG BUSES

Dear Mr. Tree,

Thank you for your interest in purchasing two (2) 35' Gillig Low Floor CNG Buses. These would be produced by piggybacking on to the Erie, PA contract.

Attached you will find the revised price sheet that reflects all of the requested changes to my previous quote and that would apply to this order. Gillig is pleased to quote the following:

TWO (2) 35' CNG LOW FLOOR BUSES \$483,999.00 each

This price is FOB Porterville, CA. Price excludes any taxes or license fees.

The employees of Gillig thank you for this opportunity and appreciate your interest in Gillig and our products. We certainly look forward to building these new Gillig buses for Porterville Transit, and in so doing, beginning to build a lasting partnership. We also want to thank you for supporting American jobs, and thank you for supporting California jobs.

Should you have any questions, please do not hesitate to contact me at (510)427-4652.

Sincerely,

Norm Reynolds
Regional Sales Manager

Thank You for Supporting American Jobs! 